



Transition facility

Investing in emerging markets

>> Sustainable. Agricultural. Innovative.
International.

The Transition Facility. Are you doing business with companies in Colombia or South Africa, or do you have the ambition to do so? On behalf of the Dutch Ministry of Foreign Affairs, the Netherlands Enterprise Agency can provide information, advice and assistance with the Transition Facility programme. This programme aims to improve the investment climate in these countries by expanding trade, investment and services involving Dutch companies.

Colombia and South Africa are considered, internationally, to be very promising countries to pursue trade relations. Until recently, the Netherlands had a development collaborative partnership with these countries. Substantial economic growth has led these countries to move into a transition phase towards a stable economy. In order to sustain these changes Colombia and South Africa want to develop further in different field with Dutch collaboration.

These two countries have a relatively good investment climate, decent economic policies and a well developed financial sector.

In addition, there is also a rapidly expanding middle class, a relatively young population and a stable political situation.

Opportunities for Dutch industry. Colombia and South Africa are middle-income countries that offer opportunities for Dutch industries. As a result of the various barriers (including government interference in the economy and limited credit options), it is difficult for Dutch companies to operate independently in these markets. In addition, Dutch industry is still insufficiently aware of the opportunities in these countries.

For whom? The Transition Facility is open to Dutch SMEs and Dutch knowledge institutions. The Dutch embassies have identified favourable sectors, for a summary: see the bottom of this page.

Applications relate to projects that focus on

1. improving the investment climate;
2. demonstration projects;
3. feasibility studies;
4. the acquisition of expertise.

Colombia

Agriculture and horticulture
Financial services
Healthcare
Logistics
Water
Creative industry

South Africa

Agriculture and horticulture
Sustainable industry
Logistics
Water

The financing level for improving the investment climate is € 450,000, for a demonstration project € 200,000, for a feasibility study € 100,000 and for the acquisition of expertise € 50,000.

The facility can support your initiatives further by removing barriers, where necessary. This includes for example underdeveloped infrastructure, absence of regulation and/ or legislation or a lack of expertise.

Submission If you have a concrete plan in one of the two transition countries, you can download a registration form and send it to: www.rvo.nl/tf.

After assessment of the filled out registration form, we will contact you by phone to let you know whether you will be invited for an initial interview.

About RVO.nl You would like to do business in emerging markets and developing countries. You would like to contribute towards a healthy investment climate and durable economic developments within a country. Sometimes you come up against barriers with respect to financing, a lack of expertise about market opportunities, or you do not have access to a business network. You may also have to deal with corporate social responsibility and different legislation and regulations. You can go to the Netherlands Enterprise Agency for all your questions about International business. We are your partner when it comes to Durable, Agricultural, Innovative and International business practices. For more information visit www.rvo.nl

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